

## Business Development Test

**Note:** Please note that if you skip a round, you will not be allowed to attempt the subsequent rounds in the test.

### Prove your Aptitude Round

- You will be assessed on General Aptitude in this round
- Ensure you are taking this test on a Laptop/ PC and have the latest version of the Google Chrome browser installed.
- Attend the test in a quiet environment without any distractions
- Please close applications such as Skype, Google Hangouts, etc as they may interrupt the test. Please ensure that your camera is adjusted such that your complete face is visible.
- You can navigate the questions using the **Previous** and **Next** buttons. Please note, you will be awarded 0 marks for all questions you have not attempted
- You can **Mark a Question for Review** and it will be shown in Yellow colour in the navigation menu to the left of your screen.
- Please save your answers before proceeding to the next question. Please note, you will be awarded **negative marks** for every wrong answer.
- This assessment is proctored. Your audio and video will be recorded throughout the session. Please note you will be disqualified in case of non adherence to the proctoring process.
- You have 60 mins to complete this round

### Business Scenarios Round

- In this round, you will be expected to answer common questions on different business scenarios
- Ensure you are taking this test on a Laptop/ PC and have the latest version of the Google Chrome browser installed
- Attend the test in a quiet environment without any distractions
- Please close applications such as Skype, Google Hangouts, etc as they may interrupt the test. Please ensure that your camera is adjusted such that your complete face is visible

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- You can navigate the questions using the Previous and Next buttons. Please note, you will be awarded 0 marks for all questions you have not attempted
- You can **Mark a Question for Review** and it will be shown in Yellow colour in the navigation menu to the left of your screen. This will help you revisit the question at your convenience
- Please save your answers before proceeding to the next question. Please note, you will be awarded **negative marks** for every wrong answer.
- This assessment is proctored. Your audio and video will be recorded throughout the session. Please note you will be disqualified in case of non adherence to the proctoring process.
- You have 45 mins to complete this round

**Note:** Only those candidates who score greater than **150 out of the 300 marks** in Rounds 1 and 2 will be qualified for the subsequent rounds.

## Test Your Confidence Round

### Video responses section -

- In this section, you will record question responses using your video camera and microphone. Make sure you are facing your camera and the mic is turned on.
- Ensure that the necessary permissions for mic and video have been given in the browser (Click accept when prompted)
- Ensure that you are in a quiet place free of disturbance
- You will be given 180 sec to record your response
- You may make notes to help structure your response but do not use any other resource(s)
- Ensure that you have access to a fast internet connection without any interruptions

### Email responses section -

- In this section, you are required to write 3 emails.
- Type your answer in the space provided below the question. Your response should not be more than 300 words long.

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by Unacademy

- You can attempt a question only once and cannot skip any question. So use your time wisely
- Ensure that any grammar or spell checking tools like Grammarly are turned off since their usage will lead to disqualification

## Make your Pitch Round

- In this section, you will record question responses using your video camera and microphone. Make sure you are facing your camera and the mic is turned on.
- Ensure that the necessary permissions for mic and video have been given in the browser (Click accept when prompted)
- You will be given 5 min to respond to Question 1
- For the 4 questions after, you will be given 3 min to record your responses.
- You may make notes to help structure your response but do not use any other resource(s)
- Ensure that you have access to a fast internet connection without any interruptions
- You have 60 mins to complete this round

## Face the Interview

- In this round, you will be interviewed live by an experienced Business Development Manager
- Your interview will happen via Zoom so please ensure that Zoom is installed on your local system and is working well
- Please wear proper attire and groom yourself for the interview
- Please ensure that you have access to a fast internet connection without any interruptions
- Your interview will take around 45-60 minutes to complete

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+91 -9606053267

hello@relevel.com